

Engr. Gwueke AJAIFIA (FNSE)

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Main Achievements

- Seasoned professional with 33 years of experience in the oil & gas industry, in the areas of strategy, asset management, commercial negotiations, field development, project & operations & stakeholders management.
- Lobby / Advocacy for Industry positions as Executive Director Oil Producers Trade Section (OPTS) since 2023. Strong network builder and lead for engagement with key industry players (Presidency, Regulators-NUPRC & NMDPRA, NNPC Ltd, NUIMS, GACN, NDPHC, National Assembly and government agencies) Secured industry position in developing industry friendly regulations for the implementation of the Petroleum Industry Act. Lobbied for the recent presidential incentives for Non-Associated Gas (NAG) and Deep-water development.
- Strong Board room Experience: Non-Executive Director: NLNG, BGT, GACN, LCCI, NOSDRA, NEITI
- Managed high value Oil & Gas portfolios: Assets operated by Others (SPDC, ESSO & SNEPCO) including LNG Assets (NLNG, Brass LNG) 2014-2023
- Strong Corporate Governance experience. Non-Executive Director Nigeria LNG Ltd, Bonny Gas Limited, Director, Gas Aggregation Company of Nigeria GACN (2014-2017)
- Lead negotiator, Gas supply contracts: 2014 -2017
- Development & Project Experience: Petroleum Architect - Russian & Middle eastern Projects (1G\$), Deep water (Egina 16B\$). FSO Unity Construction (200M\$) – South Korea. Terminal Operations Offshore Nigeria

Executive & Leadership Experience: 2023 - Present

Executive Director – Oil Producers Trade Section (OPTS) 2023- Date - (A team of > 200 Persons)

- Responsible for leading advocacy on behalf of the Oil & Gas Industry through OPTS – a 29-member group consisting of 24 Indigenous & 5 International Oil Companies. Strong Interface with government, regulators and other stakeholders to defend industries position and ensure good governance while remaining politically neutral

Executive General Manager Asset Operated by Others (SPDC JV, ESSO & SNEPCO)

- Management of Portfolio on behalf of TotalEnergies, Co-ordinating a transverse team of Asset managers, negotiators, financial analysts, lawyers, reservoir specialists
- Key role in resolution of legacy disputes with NNPC on OMLs 118 & OMLs 138 leading to the implementation of stabilization and successfully negotiation of two new PSCs & gas terms for deep water OML118

General Manager Gas LNG & TP Asset (2017-2020), General Manager Gas Business (2014-2017), Non-Executive Director Nigeria LNG Ltd, Bonny Gas Limited, Director, Gas Aggregation Company of Nigeria GACN (2014-2017)

- Management of Portfolio on behalf of TotalEnergies, supporting operators to optimize production, cost and deliver value with safety as priority.
- As part of the NLNG Board played a key role in lobbying and defending the NLNG Act when under threat by the national assembly in 2018/2019. Key player in progressing NLNG Train 7 to FID in 2020

Professional & Technical Experience accomplishments: 1992-2014

- Asset Management – Deputy Gen. Manager LNG Asset: 2013-2014 (Long-term planning, budget, projects, operations & partner relations)
- SPDC JV Asset Manager 2011-2013 (Long-term planning, budget, projects, operations, partner relations)
- Strategic Planning & Development Manager: 2009-2011: Preparing the future
- Development Engineering 2006-2009: Green & Brown field development studies
- Project Commissioning Engineer 2001-2003, Field Operations Engineer (1992-2001)

Leadership Skills

- Resilient & Strong relationship builder with integrity, Excellent communication & Presentation skills

Education

- BTech Chemical / Petrochemical Engineering - Rivers State University of Science & Technology, Port Harcourt
- MSc – Finance & Investment Management

Professional Memberships & Certifications

- Member COREN, Fellow Nigeria Society of Engineers - American Society of Chemical Engineers - SPE.